Message Text

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PAGE 01 TEGUCI 00883 180857Z ACTION EB-08

INFO OCT-01 ARA-14 ISO-00 /023 W

-----090319 182242Z /65

R 172134Z FEB 78

FM AMEMBASSY TEGUCIGALPA

TO USDOC WASHDC

INFO SECSTATE WASHDC 9493

UNCLAS TEGUCIGALPA 0883

E.O. 11652: N/A TAGS: BBSR, HO

SUBJ: WTDR/FTI: UNIVERSAL IMPORTEX S.A.

REF: USDOC 00734

1. HONDURAS

OFFICE USE: 2. 215 3. N/A 4. 01

5. UNIVERSAL IMPORTEX, S.A.

6. COLONIA LOS ANGELES 100-52

7. COMAYAGUELA, D.C.

8. CONTACT: NEFTALI ALVARENGA PENA

9. TITLE: GENERAL MANAGER

10. PHONE: 340617 11. TELEX: N/A

12. CABLE: N/A

13. ESTABL: 1977 14. EMPL: 15 16. SIZE: SMALL

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16. REPUTATION: Y-GOOD 17. RPT. DATE: 02/78

OFFICE USE: 18. N/A 19. N/A 20. X 21. N/A 22. D25

23A. 38410/25D INTERESTED IN REPRESENTING U.S. FIRMS ON AN AGENCY BASIS FOR SURGICAL AND MEDICAL INSTRUMENTS AND APPARATUS.

24. FOREIGN SALES: LOCAL ONLY.

25. FINANCIAL REFS: BANCO FINANCIERA CENTROAMERICANA, S.A., 2 CALLE 7 AVE. EDIFICIO FICENSA, TEGUCIGALPA, D.C.

26. TRADE REFS: NONE

27. FOREIGN FIRMS REPRESENTED: NONE

28. POST EVALUATION: THIS FIRM WAS ESTABLISHED IN 1977 TO REPRESENT FOREIGN FIRMS ON A COMMISSION BASIS. THE FIRM HAS AN INITIAL CAPITAL OF 30,000 LEMPIRAS (US\$15,000) AND SHORT AND LONG TERM FINANCING FOR 200,000 LEMPIRAS (US\$100,000). ITS OFFICES ARE LOCATED IN THE OUTSKIRTS OF COMAYAGUELA, A SUBURB OF TEGUCIGALPA. IT HAS DISTRIBUTION FACILITIES IN COMAYAGUELA AND IS CAPABLE OF COVERING THE ENTIRE COUNTRY; IT IS SEEKING REPRESENTATIONS. THE FIRM'S MAJOR STOCKHOLDERS ARE LT. COLS. RODOLFO BONILLA BLANCO, JUAN ANGEL ARIAS RODRIGUEZ, DANIEL BALI CASTILLO, HUBERT BODDEN CACERES, RUBEN HUMBERTO MONTOYA, MARCO TULIO RIVERA. MAJOR ARMANDO CALIDONIA ALVARADO, ALL ACTIVE MILITARY OFFICERS OF THE HONDURAN ARMED FORCES; MESSRS. TEODORICO SIERRA A., NEFTALI ALVARENGA PENA, ISIDORO PALMA FLORENTINO, ROBERTO IVAN ESCOBAR, ALL ATTORNEYS; DR. DAVID ABRAHAM GALO, MESSRS. SOCRATES CASTILLO BULNES, RICARDO AGUSTO POUJOL, ARCHITECTS, AND MR. GUILLERMO SALVADOR GARCIA, A GRADUATE ENGINEER. ALL STOCKHOLDERS ENJOY A UNCLASSIFIED

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GOOD REPUTATION IN LOCAL AND COMMERCIAL AND BANKING SOURCES. THE EMBASSY CONSIDERS COMPANY A GOOD TRADEC CONTACT FOR U.S. FIRMS.

29. PREP: HARRIETTE B. CASTILLO, APPR: MARGARET KROMHOUT. KNIGHT

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NNN

Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 17 feb 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

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Disposition Remarks:
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TAGS: BBSR, HO To: COM Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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